

Jacob Howard, Liquidnet
Global Marketing & Communications
+44 207 614 1626
jhoward@liquidnet.com

LIQUIDNET STRENGTHENS EMEA TEAM WITH NEW HIRE TO FOCUS ON US EQUITIES

Expanding US Equities Opportunities for European Asset Managers

LONDON, April 6, 2017 – Liquidnet, the global institutional trading network, today announced the appointment of Simon Gilbert as Sales Director, based in the firm’s London office. Simon brings more than 10 years of experience in US equity sales for Europe and will be responsible for helping Liquidnet’s European Members source institutional liquidity in US equities.

Commenting on Simon’s appointment, Mark Pumfrey, Head of Liquidnet EMEA, said: “There is real demand for US liquidity in EMEA, so I am delighted to welcome Simon to the company to focus on further developing our US equities business with the European buy-side community. His experience in building and running US equities desks in Europe will be a great addition to our global institutional trading network.”

Gilbert commented: “I am excited to join Liquidnet’s European business and believe there are great opportunities for the buy side to capture alpha in US equities, using Liquidnet’s unique combination of large-in-scale natural liquidity and cutting-edge algo suite. I am very much looking forward to developing these opportunities for our existing Members and highlighting the potential upside to prospective members.”

US equities are showing great promise, with Morningstar’s European fund flow data showing that US equities recorded 6.2bn Euros in inflows in Nov 2016, breaking previous figures in Oct 2014 by over a billion.¹

Gilbert joins Liquidnet from Sterne Agee, where he helped set up and was the Director of the London-based US equities side of the business. His first foray into sales was with Innocent Drinks, he then started City life at Piper Jaffray, followed by four years at Macquarie, growing their US desk.

Gilbert will report to Tony Booth, Head of Sales, and work closely with other members of Liquidnet’s Trade Coverage, Sales, Fixed Income and Execution and Quantitative Services teams to implement the firm’s long-term sales strategies.

¹ - <http://www.international-adviser.com/news/1033355/us-equities-europe-fund-buyers>

ABOUT LIQUIDNET

Liquidnet is the global institutional trading network where more than 840 of the world's top asset managers and other like-minded investors come to execute their large trades with maximum anonymity and minimum market impact. As the global leader in large block trading, Liquidnet provides access to unique trading opportunities in 44 markets across five continents. Liquidnet approaches every market with the same bold vision to provide a better, more efficient way to trade on a massive scale. It is this focus on size, combined with the strength of its network, disruptive technology, and commitment to transparency, that is revolutionizing the way equities and corporate bonds are traded. For more information, visit www.liquidnet.com and follow us on Twitter @Liquidnet.