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## Liquidnet Appoints Senior Sell-Side Industry Expert as Non-Executive Director

**LONDON, April 27, 2020** - Liquidnet, the global institutional investment network, today announced the appointment of Simon Greenwell as a Non-Executive Director on the Liquidnet Europe Limited Board. As the first investment research expert on the board, Simon will use his deep knowledge of the sector to help to grow Liquidnet's interaction with both the sell and buy side as it continues to invest in its Investment Analytics business.

Greenwell was most recently European head of research at Bank of America and prior to that performed the roles of Co-Head of UK and European Sales and Head of European Distribution. He first joined the City in 1977 and quickly rose through the ranks as partner at W Greenwell, board director at Smith Newcourt and EMEA executive committee member at Bank of America Merrill Lynch. He retired last year having held several senior positions in research, sales and distribution at Merrill Lynch pre- and post-acquisition by Bank of America. Greenwell also spent nearly ten years working at Smith New Court in various European and global sales positions and has worked in both New York and London.

"The sell side will be absolutely key to the development of Liquidnet's business in the future and as one of the most experienced sell-side research professionals around, Simon will play a big part in the next stage of our evolution," said Vicky Sanders, Global Head of Investment Analytics at Liquidnet.

She continued: "His understanding, experience, and connections will be hugely valuable as we improve our offer to research firms and provide personalised and customised intelligence to asset managers, helping them to boost performance, via our Investment Analytics platform."

Liquidnet's sell-side equity business reported a record year in 2019 and record quarter in Q1 2020. The fixed income trading business also had a record Q1 2020 with increased participation from sell-side institutions using the recently launched all-to-all dark protocol.

"I'm very excited to be joining Liquidnet at such a pivotal point for the industry. I look forward to bringing my understanding of what is valuable to the sell side to enhance the already strong connections that the firm has with these institutions," added Greenwell.

Following the 2019 acquisitions of RSRCHXchange and Prattle, Liquidnet continues to invest in its Investment Analytics business with notable new hires in the first quarter. Thomas Morgan and Robin White have joined to manage research provider relationships in the Americas and EMEA, respectively. Morgan's career in research sales spans both sides of the Atlantic and firms Merrill Lynch, Stifel and Consumer Edge. White joins from Numis where he most recently worked in research technology and has also worked for HSBC, Thomson Reuters and Ipreo.

## About Liquidnet

Liquidnet is a technology-driven, global institutional investment network that intelligently connects the world's investors to the world's investments. Since our founding in 1999, our network has grown to include more than 1,000 institutional investors that collectively manage \$33 trillion in equity and fixed income assets. Our network spans 46 markets across six continents and seamlessly connects institutional brokers, investment banks, exchanges, alternative trading venues, and a growing list of data and research providers. We built Liquidnet to make global capital markets more efficient, and continue to do so by adding additional participants, enabling trusted access to trading and investment opportunities, and delivering the actionable intelligence and insight that our customers need. For more information, visit [www.liquidnet.com](http://www.liquidnet.com) and follow us on Twitter @Liquidnet.

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